

CHAPTER 50SALE METHODSALE SYSTEMS

The timber sale systems described in this Handbook are to be used on all Department properties. These basic procedures are also highly recommended for use on county forest lands.

The objective of these systems is to reasonably account for the amount of forest products removed during timber harvest operations. Application of sound business practices is essential to the conduct of an accountable timber sale program. The systems for accountability as described in this chapter provide a prudent approach in determining proper payment for all forest products sold.

The following table lists standards and procedures for the three basic systems to be used in the sale of forest products, including salvage sales. Further details are presented on pages [54-1](#), [55-1](#), [57-1](#) and [58-1](#).

	<b>Sale Method</b>	<b>Forest Products Permit</b>	<b>Lump Sum Sale</b>	<b>Scaled Sale</b>
State/County	<b>Requirements</b>	Direct	<b>Advertised (under \$3000 may be sold direct)</b>	<b>Advertised (under \$3000 may be sold direct)</b>
State/County	Max. appraised value	\$500	None	None
State/County	Set-up forms	Form 2460-1 Appraisal portion only-keep in file	Form 2460-1 Cruise documentation	Form 2460-1 Cruise documentation
State/County	Approvals (A-notice only)	Designated Supervisor*	Designated Supervisor*/Property Manager	Designated Supervisor*/Property Manager
State/County	Contract-form	Form 2460-8 or county form	Form 2400-5 or county form	Form 2400-5 or county form
State	<b>Payment Provisions</b>	Single Prepayment	Single prepayment or 2-4 prepayments with equivalent number of cutting units	<b>30 days from billing for qualified contractors. Advance payment otherwise.</b>
State	Bond	None	Under \$2,000 = optional Over \$2,000 = minimum of <b>15% or \$1000</b> , whichever is greater	Required
State	Worker's comp. cert. filed	None	Required	Required
	Max. length of contract	1 Year No extensions	Up to 4 years maximum Including extensions	Up to 4 years maximum Including extensions
State/County	Advertisement	None	Required, at \$3000 or more appraised value	Required, at \$3000 or more appraised value

\*The designated supervisor of the property